



Glaciares en Patagonia  
CHILE

## KAWESKAR EXPLORERS ROUTE

5 DAYS/4 NIGHTS - MOTOR VESSEL SKORPIOS III

PUERTO NATALES

5 DAYS / 4 NIGHTS

SKORPIOS, A UNIQUE EXPERIENCE THROUGH THE ICEBERGS... VÍVELO

# INCENTIVE CRUISES



In today's world, where intense competition is a daily challenge, have you considered hosting an event to motivate your sales team, help them achieve ambitious goals through the incentive of a prize, or simply bring together distributors and managers? To that end, Cruceros Skorpios offers you the option of organizing these cruises to the glaciers of Chilean Patagonia as a great way to support your company's growth efforts. Many companies have already chosen this option offered by Skorpios, hiring our services for their corporate or motivational trips with excellent results. Cruceros Skorpios, with over 30 years of experience in this type of travel, has launched a new tourism service featuring these 2-, 3-, 4-, and 5-day cruises, tailored to your specific needs as a client and offered at a very affordable price under an all-inclusive package. This means you and your company won't have to worry about a thing, since everything is prepared and organized in advance—from the meeting rooms and equipment for your presentations, onboard accommodations, and all meal services, right through to the final party and dinner.

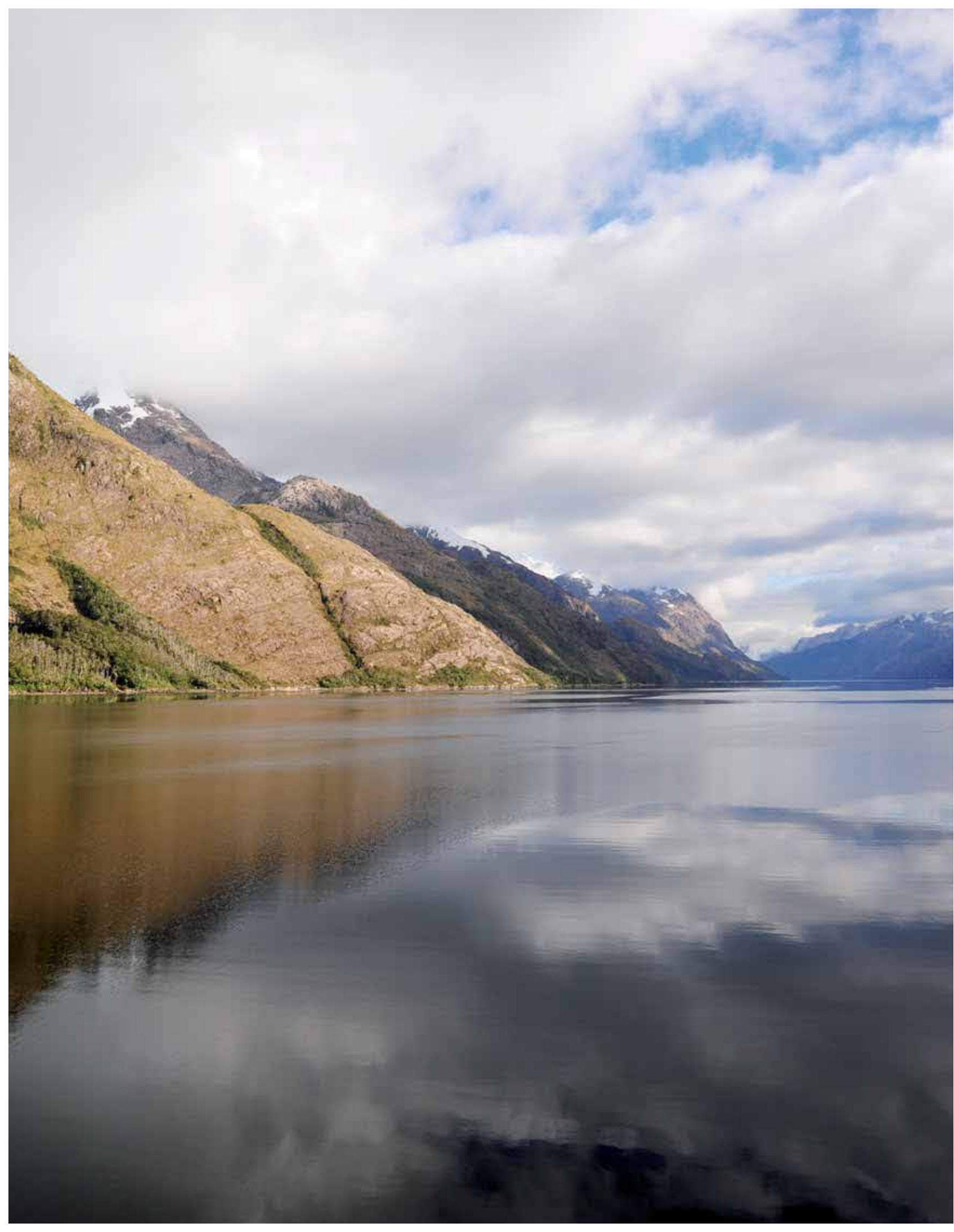
Skorpios Cruises, with over 30 years of experience in this type of travel, has launched a new tourism service featuring 2-, 3-, 4-, and 5-day cruises, tailored to your specific needs as a client and offered at a very affordable price, under an all-inclusive concept, where you and your company won't have to worry about a thing, since everything is prepared and organized in advance—from the venues and equipment for your presentations, onboard accommodations, and all meal services, right through to the final party and dinner.

It's clear that choosing a venue for your convention, incentive trip, or conference is becoming increasingly difficult, as suitable venues are scarce, and major cities or traditional destinations offer external distractions that make them hard to control and manage. However, aboard Skorpios Cruises, you can be certain that everyone will arrive, that everyone will hear your business message, and that there will be no walkouts or untimely appointments—thus ensuring the success of your event.

Hosting a unique and exclusive event is your best guarantee of success. Don't just hold events for the sake of it, as you'll only waste your money and run the risk that your clients or guests won't appreciate all the effort you've put in.

In addition, Skorpios Cruises will always have one or more cruise options available for your company, providing a professional and personalized response to all your needs so that you can offer your company a truly inspiring trip.







**SKORPIOS**  
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## THE CRUISE AND ITS SURROUNDINGS

Welcome to Motor Vessel Skorpios III, which will take you on this 5-days and 4-nights tour of the Kaweskar Explorers Route, Glaciers in Southern Ice Field, sailing through fjords and channels in this sea that is peppered with islands; where glaciers and volcanoes draw a picture of absolutely virgin nature and where the strength of this Patagonian landscape gains force through its majestic and dense forests, with their mosses, lichens and underbrush that provide the environment for a fauna rich in birds such as the condor, royal cormorant, black necked swans, coscoroba swans, rheas, and other wildlife like foxes, guanacos, pumas, huemules, tunas, sea wolves, among others, who share this vast territory of indescribable beauty but also of enormous fragility. Skorpios offers to take you to this magic land and visit the Amalia, El Brujo glaciers, the Calvo and de las Montañas Fjords, and Bahía Pitt, where we will walk along paths, contemplate the glacier and its front and moraines and sail between coloured ice floes on special expedition vessels, like the Capitan Constantino. During this cruise we will have the chance to take a close look at the flora and fauna of Chilean Patagonia, which still remains in its virgin and original state... we invite you to enjoy it.



## NAVIGATION TRACK

### KAWESKAR ROUTE PROGRAM 5 DAY / 4 NIGHT CRUISES

**Optional additional night before departure (Additional cost).** Accommodation on the boat. Includes dinner and buffet breakfast. Optional tour to Milodon Cave and surrounding area (additional cost).

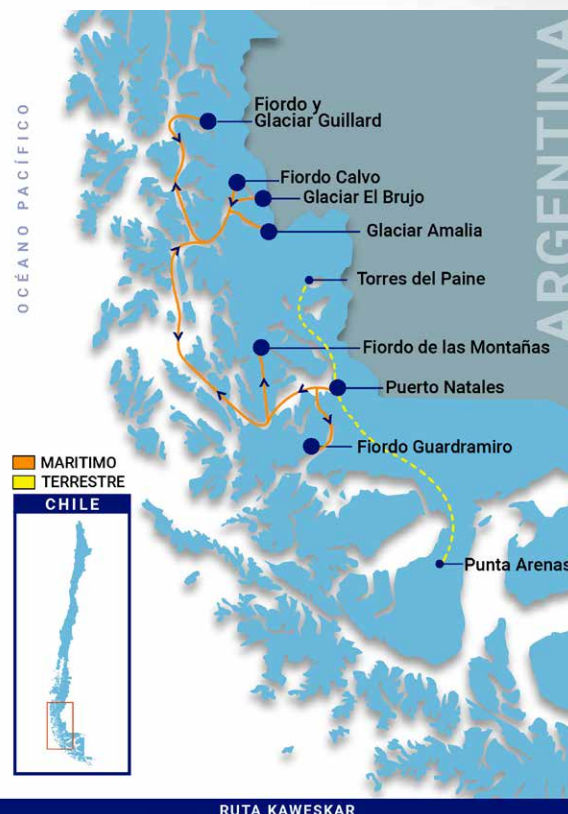
**DAY 1: 9:00 AM.** Boarding begins. **12:00 PM.** Departure from Skorpios terminal. Ship safety briefing; location will be indicated. **2:00 PM.** Lunch. Sailing through the Almirante Montt Gulf. **4:30 PM.** Arrival at Caleta Juárez in the Guardramiro Fjord. Disembarkation by boats to view a colony of elephant seals. **6:00 PM.** Departure, crossing Kirke Narrows, Morla Vicuña, Unión, Collingwood, and Sarmiento channels.

**DAY 2: 6:00 AM.** Sailing north through the Pitt Channel. Chatham Island will be visible to port. **8:45 AM.** Entering Guillard Fjord. Sailing through the fjord to Guillard Glacier. Disembarkation at the glacier and a walk, depending on tide conditions. **11:30 AM.** Departing south. **1:00 PM.** Lunch. **4:00 PM.** Arrival at Amalia Glacier. Boat trips around the bay of this magnificent place. If conditions permit, we will disembark, as this glacier is constantly moving and has altered its beach and surroundings. **8:30 PM.** Dinner on board.

**DAY 3 : 8:00 AM.** Arrival at El Brujo Glacier. **9:15 AM.** Weather and ice conditions permitting, you may descend to a nearby rock to view the glacier. **11:30 AM.** Departure for the spectacular Calvo Fjord. **1:00 PM.** Lunch. **4:00 PM.** Arrival at Calvo Fjord, where you will take an excursion on a boat designed for navigating the ice, called the Capitán Constantino, visiting the Fernando, Capitán Constantino, and Alipio Glaciers, among others. **8:00 PM.** Departure for the Fjord of the Mountains.

**DAY 4: 8:00 AM.** Visit to the Mountain Fjord, where you can observe four glaciers descending from the Sarmiento Range to the sea, two of which are included in our itinerary. **9:00 AM.** Visit to the Alsina Glacier. We will disembark in exploration boats to explore this small bay and appreciate the beauty of this glacier and the enormous mountains that surround it. **10:30 AM.** Return to the ship. We continue sailing through the Mountain Fjord towards the Bernal Glacier. **11:00 AM.** Disembarkation at the Bernal Glacier. We begin a hike through a small native forest and along a trail that crosses a small glacial lagoon. We continue the hike over the terminal and lateral moraines until we reach the face of the glacier. From here, we will have the opportunity to touch some ice and witness the retreating phase of a glacier that no longer reaches the sea. **12:45 PM.** Return to the ship, which is undergoing a replenishment operation with pure, natural water from a waterfall. This water is used on board for all ship services. **1:30 PM.** Lunch. **2:00 PM.** We set sail, navigating the Fjord of the Mountains, where we will be able to see the Herman and Zamudio glaciers. **5:00 PM.** Crossing of the White Narrows. **8:30 PM.** Farewell party, Captain's dinner, dancing. Sailing through the Admiral Montt Gulf.

**DAY 5: Between 2:00 and 7:00 AM.** Arrival in Puerto Natales. **Between 8:00 and 9:30 AM.** Disembarkation of passengers. End of the cruise.



RUTA KAWESKAR

### USEFUL DATA

- Satellite phone service is available on board to anywhere in the world, according to current rates.
- Voltage on board: 220 volts AC (50 Hz).
- We recommend both warm and lightweight clothing. A parka or jacket and hiking pants are recommended.
- Thin and thick boots are also recommended (ideal for trekking).
- Bring sunglasses, sunscreen, and a hat.
- Hairdressing services are not available on board.
- Lavender service is available for lightweight garments only.
- Smoking is only permitted on the open decks of the ship.
- Spring-Autumn Temperature: 5° to 12°C.
- Summer Temperature: 12° to 19°C.





THE SKORPIOS' MAGICAL PATAGONIA

## AMALIA GLACIER

An experience that fascinates passengers who love to explore and visit unique places, the long silhouette of Amalia Glacier comes down from the Andes Mountains, finally embracing the Reclus Volcano. It has impressive blue peaks of up to 100 metres in height and a width of up to 3 kilometres, and incredibly beautiful and varied ice floes that contrast with their rocky surroundings, which bear evidence of the first signs of moss. The Motor Vessel will approach this area slowly, crossing along its entire front in order to offer a panoramic view of this marvellous glacier.



THE SKORPIOS' MAGICAL PATAGONIA

## EL BRUJO GLACIER



Sailing through the Patagonian channels we come to El Brujo Glacier, an enormous ice wall that has a side that has been smoothed down by ice over the years. Passengers go ashore on excursion boats to observe this Glacier; they reach land on a rock known as "Garbo", which provides sure footing for trekkers and enables them to understand how glaciers advance, burnishing these rocks as years go by. The peaks of this natural amphitheatre are always snow-capped and its slopes are covered with abundant trees and vegetation.





## THE SKORPIOS' MAGICAL PATAGONIA

# CALVO FJORD

This is a natural amphitheatre of the Route of the Glaciers, located in the midst of the Southern Ice Field, in the Andes Mountains and is one of the most untouched and beautiful areas in Patagonia. This is where we will feel the strength and majesty of this place which leads to contemplation and prayer. We use the Capitan Constantino icebreaker to visit the Fernando, Capitan Constantino, Alipio and many other glaciers that are at the end of the inlet of the fjords. This is where we will toast with a whisky and age old ice, a Skorpios tradition of many years.



THE SKORPIOS' MAGICAL PATAGONIA

## MONTAÑAS FJORD



This fjord is located on the southern part of the Southern Ice Field and contains many glaciers. We will go ashore one morning on Bernal Glacier, to walk along its base and cross a turquoise lagoon made from its melting ice. We will here see the different stages in the life and death of a glacier, walk along its front and lateral moraines and see how it melts. We will see how flora starts to colonise this place and trees begin to take over territory that was originally occupied by the age old glacier ice.



KAWESKAR EXPLORERS ROUTE, GLACIERS IN SOUTHERN ICE FIELD - 5 DAYS/4 NIGHTS - MOTOR VESSEL SKORPIOS III

THE SKORPIOS' MAGICAL PATAGONIA

## GUARDRAMIRO FJORD



Sailing through the Almirante Montt Gulf, we will enter the Guardramiro Fjord. At the end of the fjord, we will find Caleta Juárez, a beautiful beach with white sands and lush vegetation that has become home to a colony of southern elephant seals. We will approach, respectfully and quietly, in our excursion boats to marvel at the largest pinnipeds on the planet, which can exceed 6 meters in length and weigh over 4 tons. A unique opportunity to witness the strength and majesty of these inhabitants of the end of the world.



KAWESKAR EXPLORERS ROUTE, GLACIERS IN SOUTHERN ICE FIELD - 5 DAYS/4 NIGHTS - MOTOR VESSEL SKORPIOS III

## THE SKORPIOS' MAGICAL PATAGONIA

# GUILLARD GLACIER



At the end of Pitt Channel, we will enter the majestic Guillard Fjord, a narrow passage between mountains that opens up to a breathtaking landscape of deep green hues and snow-capped peaks. We will sail 10 miles aboard the MN Skorpios III and disembark onto our exploration boats for an easy hike to the Guillard Glacier. We will walk in single file along a marked trail, surrounded by mountains and vegetation, until we reach a lagoon where we will admire this mass of ice that buries its front in the terminal moraine.



## THE SKORPIOS' MAGICAL PATAGONIA

# PUERTO NATALES



Puerto Natales, the capital of Última Esperanza Province, is one of the most well-known cities in Chilean Patagonia due to its proximity to unique landscapes such as Torres del Paine National Park, fjords, glaciers, and vast steppes. Today, the municipality has a population of nearly 24,000 and covers an area of more than 48,000 km<sup>2</sup>, making it one of the largest territories in the Magallanes Region. This is the departure point for Skorpios Cruises' Kaweskar Route, from where voyages begin to some of the most remote and majestic glaciers and fjords in southern Chile.





Glaciares en Patagonia  
CHILE

WARMTH AND THE BEST CARE

THE BEST CULINARY TRADITION

SERVICE ON BOARD

SKORPIOS, A UNIQUE EXPERIENCE THROUGH THE ICEBERGS... VÍVELO





ONA  
*Anekona*

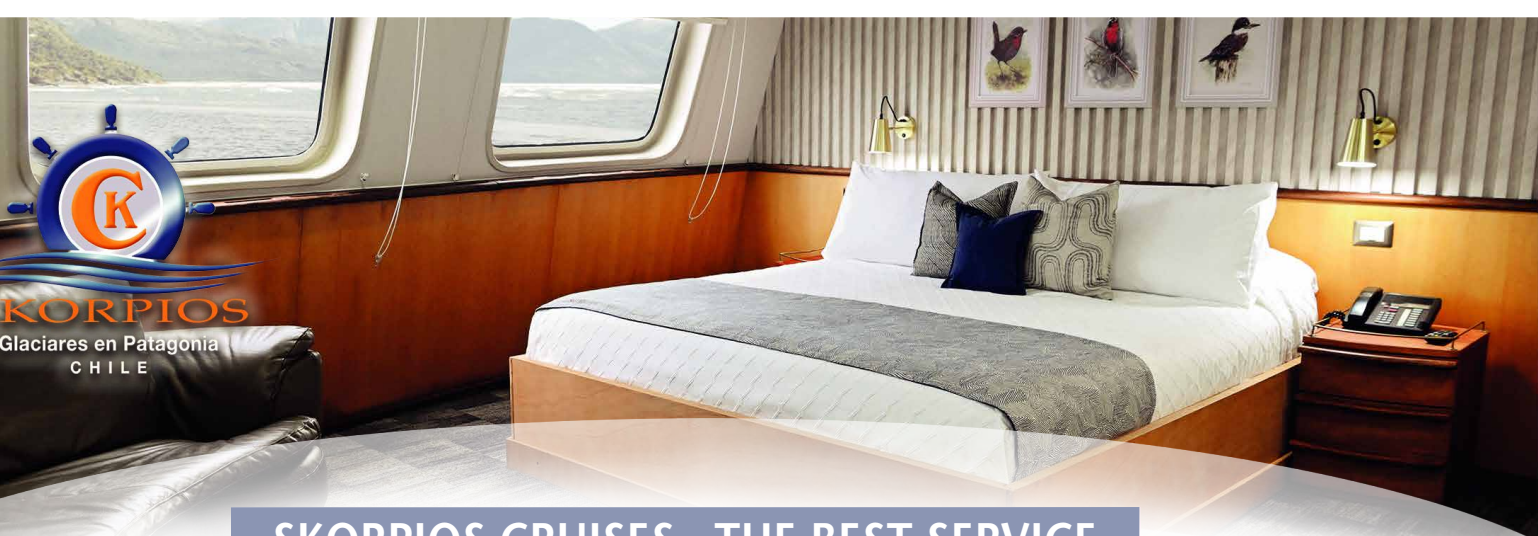
VINO  
ROSA  
TANQUELO  
2018



## SKORPIOS, FIRST CLASS CUISINE

On Motor Vessel Skorpios III, you will be able to enjoy the best Patagonian gastronomy with the best meats in the area, including beef and Magellanic mutton, the most exclusive seafood, such as King crab, mussels, cholga mussels and fish, and the best Chilean wines and imported liquors.





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## SKORPIOS CRUISES , THE BEST SERVICE

On Motor Vessel Skorpios III our extremely experienced and professional staff, will be the faithful interpreters of the traditional hospitality of the Kochifas family, giving you the best possible service in a warm environment so that you can share your most pleasant moments on board.





Glaciares en Patagonia  
CHILE

## CABINS DISTRIBUTED ON DECKS

MOTOR VESSEL SKORPIOS III

PUERTO NATALES



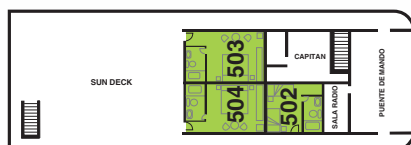
CABINS AND DECKS

SKORPIOS, A UNIQUE EXPERIENCE THROUGH THE ICEBERGS... VÍVELO

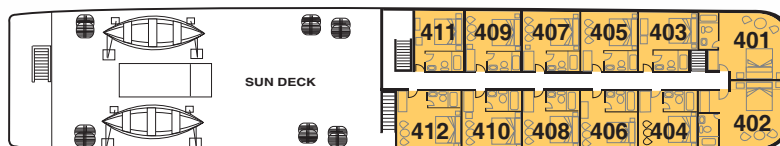


## TECHNICAL DATA: MOTOR VESSEL SKORPIOS III

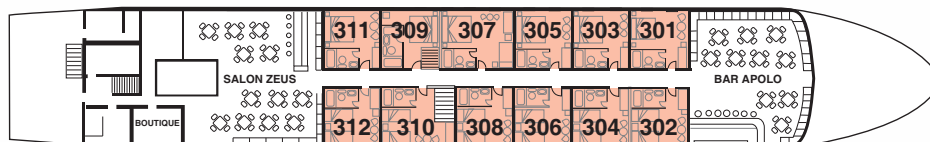
Motor Vessel Skorpios III can carry 90 passengers, and has 45 comfortable cabins with marital and twin beds distributed in 5 decks. All the cabins have a private bathroom, Plasma TV, Music and safe. The ship also has 2 comfortable Bar Lounges and a dining room.



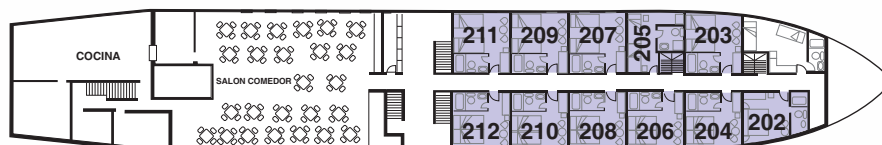
CUBIERTA ATHOS / ATHOS DECK



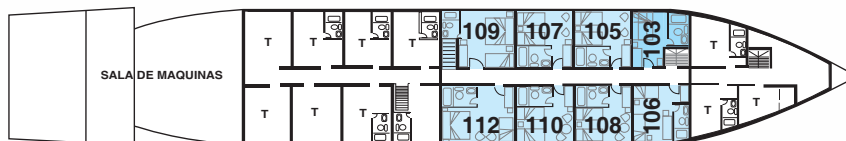
CUBIERTA OLYMPO / OLYMPUS DECK



CUBIERTA PARTHENON / PARTHENON DECK



CUBIERTA ACROPOLIS / ACROPOLIS DECK



CUBIERTA ATENAS / ATHENS DECK

Motor Vessel Skorpios III was built in 1995 at the Skorpios Shipyards, Chile, according to Chilean and international navigation regulations such as SOLAS and IMO. It is classified by the American Bureau of Shipping with N° 951.93.18.A1 ice. It is 70 metres long, 10 metres wide and a draft of 3.30 metres. It has International Load line and Registration Certificate N° 2869 issued by the General Direction of the Chilean Maritime Territory.



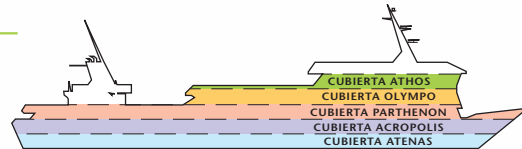


## DISTRIBUTION OF CABINS PER DECK M/V SKORPIOS III

### ATHOS DECK

(includes window and direct access to deck)

<b>Junior Suites</b>	: <b>503 - 504</b>
Description	: 1 Queen size bed
Cabin capacity	: 2 passengers.
<b>Double</b>	: <b>502</b>
Description	: 2 single beds placed in L
Cabin capacity	: 2 passengers



### OLYMPO DECK

(includes window and access to inner passageway)

<b>Master Suites</b>	: <b>401- 402</b>
Description	: 1 King Size bed
Cabin capacity	: 2 passengers
<b>Double Cabins</b>	: <b>403 - 404 - 405 - 406 - 407 - 408 - 409 - 410 - 411 - 412</b>
Description	: 1 double bed
Cabin capacity	: 2 passengers

### PARTHENON DECK

(includes window and access to inner passageway)

<b>Doubles</b>	: <b>302 - 304 - 306 - 308 - 310 - 312</b>
Description	: 2 single beds
Cabin capacity	: 2 passengers
<b>Double Cabins</b>	: <b>301 - 303 - 305 - 309 - 311</b>
Description	: 1 double bed
Cabin capacity	: 2 passengers
<b>Triple</b>	: <b>307</b>
Description	: 1 double bed + 1 single bed
Cabin capacity	: 3 passengers

### ACROPOLIS DECK

(includes window and access to inner passageway)

<b>Doubles</b>	: <b>203 - 204 - 206 - 207 - 208 - 209 - 210 - 211 - 212</b>
Description	: 2 single beds
Cabin capacity	: 2 passengers
<b>Double</b>	: <b>202</b>
Description	: 1 double bed
Cabin capacity	: 2 passengers
<b>Double</b>	: <b>205</b>
Description	: 2 single beds joined by the extreme
Cabin capacity	: 2 passengers

### ATENAS DECK

(no window and access to inner passageway)

<b>Doubles</b>	: <b>105 - 107 - 108 - 110</b>
Description	: 2 single beds
Cabin capacity	: 2 passengers
<b>Double</b>	: <b>106</b>
Description	: 2 single beds, placed in L.
Cabin capacity	: 2 passengers
<b>Triples</b>	: <b>109 - 112</b>
Description	: 1 double bed + 1 single bed
Cabin Capacity	: 3 passengers



- Valid for operations from October through April each year.
- Valid only for advance reservations, subject to availability.
- Reservations may be made depending on the route:
  1. Glaciers Route, Fjord of the Mountains, 2 days / 1 night: Departures on Tuesdays or Wednesdays.
  2. Glaciers Route, 3 days / 2 nights: Departures on Tuesdays, Wednesdays, or Fridays.
  3. Kaweskar Route, 4 days / 3 nights: Departures on Tuesdays and Fridays.
  4. Kaweskar Explorers Route, 5 days / 4 nights: Departures only on Mondays.
- Rates provided are not publishable and are confidential. They must be presented as part of a land package, including transfers and hotels.
- Quoted values are based on a charter for 90 passengers in 45 double cabins. The charter price does not change if fewer passengers embark. Conversely, if more passengers embark, the corresponding difference will be charged for the selected deck, in the case of triple cabins.
- Attached is a plan and cabin distribution by deck, specifying the layout of each cabin. The ship offers both double and twin beds.
- Branding elements are permitted onboard, provided they cause no damage and do not interfere with safety equipment.
- Included in the charter price is the use of all audiovisual equipment onboard, such as LED screens, plasma screens, projectors, screens, notebooks, etc.
- Insurance coverage included in the charter price per passenger:
  1. Accident insurance, medical, pharmaceutical, and hospital assistance: up to USD 10,000
  2. Emergency transfer insurance: up to USD 8,000
  3. Accidental death insurance: up to USD 38,000
  4. Permanent disability insurance due to accident: up to USD 30,000
- These amounts are paid after individual or health insurance coverage, with limits applying when more than eight people are covered.
- A physician must be onboard for all trips. The charterer may provide their own doctor, included within the 90 passengers. If not, Skorpios can provide this service.
- The cost of the trips is billable to the travel agency, incentive travel agency, or company specified by the client.
- Once the incentive is approved, a contract must be signed before a notary with the applicant company or its intermediary.
- Once the charter trip has been confirmed, Cruceros Skorpios will set the dates and payment amounts, requesting an initial deposit at the time of confirmation, with the remaining 100% due 90 days before departure.
- The following items are not included in the charter price:
  1. Tips for the crew, amounting to approximately USD 50 per passenger on board.
  2. Port and facility usage fee, based on the season of travel. For reference, the port fee for the 2012–2013 season is USD 25 per person.
- Merchandising. Skorpios Cruises can assist you in designing and producing corporate gifts for travelers, such as fleece jackets, jackets, T-shirts, and more. We work with local suppliers who have extensive experience and offer high-quality products, and who also provide us with very favorable terms.
- We also offer a professional video recording service in Full HD for your chartered trip. This service can be requested in advance by the charterer, providing a wonderful keepsake for your clients. For your reference, the video costs USD 30 on standard DVD and USD 40 in Blu-ray quality.



THE STRENGTH OF  
NATURE ENHANCES AND  
MOTIVATES THE WORK  
FORCE ENVIRONMENT...